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"your success is our mission"

June 15, 2001

Mr Don West
Don West Cooling & Heating
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Recognition as an Exceptional Contractor

Recently *Consumers Report* stated in an article, **"Get the right contractor. Finding a trustworthy contractor to install and service an air conditioning system matters the most."**

This made us appreciate that your company is an exceptional contractor, one of our best. We wanted to tell you this and encourage you to show this letter to your customers and prospects. It is a reason to be very proud. And we think this recognition will matter to your customers.

You and your staff have consistently participated in our extensive training programs. Your people have always done a great job on installations and do superior service work. When I have been involved with them, they have always conducted themselves in a courteous, trustworthy, and professional manner.

Your company is a first class organization and we are proud to have you as a York dealer.

Sincerely,

Paul Flora
Service & Technical Training Manager

L. Bruce Huffman
President

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